



The Sage Group plc is a leading global provider of business management software to small and medium sized companies, creating greater freedom for them to succeed. Sage understands how and why each business is unique. We provide products and services that suit varying needs, are a pleasure to use and are secure and efficient. Formed in 1981, Sage was floated on the London Stock Exchange in 1989 and entered the FTSE 100 in 1999. Sage has over 6 million customers and more than 13,500 employees in 24 countries covering the UK & Ireland, mainland Europe, North America, South Africa, Australia, Asia and Brazil.

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## Sage ERP X3

Sage ERP X3 is Sage Group's global ERP solution for mid-sized companies and subsidiaries of large groups with international demands. For over 10 years Sage ERP X3 has been a proven and comprehensive ERP solution addressing mid-market companies' specific requirements and challenges in industries from manufacturing and services, to distribution and many more. Sage ERP X3 has presence in more than 60 countries worldwide, with 260 resellers and more than 2,000 consultants in its ecosystem. Over 4,000 customers have chosen Sage ERP X3 because it is easy to use, rapid to deploy, and cost effective.



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10 reasons for Sage ERP X3  
from the CFO's point of view

# 10 reasons for Sage ERP X3 from the CFO's point of view

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## 1 The CFO is a true partner of general management

The job of the CFO is to guarantee the flow and accuracy of financial information. You work in a pressure cooker environment. The finance function serves as an interface to all company divisions. Sage ERP X3 connects all divisions of the company (finance, production, sales and purchasing, CRM, stock) and therefore provides the basis for excellent and comprehensive financial reporting. Sage ERP X3 also provides you with all necessary finance functions, such as accounts payable/receivable, cost management, asset accounting etc. Sage ERP X3 contributes managing a company's performance.

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## 3 Get data for analysis and audit purposes

Having reliable data will allow you to have an auditable system in which you can trust. Sage ERP X3 also allows an optimal analysis of the performance of individual divisions of our company or the company as a whole including its international operations. In addition to the common key figures, Sage ERP X3 includes Business Intelligence functionality as well as standard key performance indicators with definable criteria. With Sage ERP X3 you can therefore make and implement decisions with an optimal preparation and evaluation. Plausibility analysis of, what if' scenarios helps you to evaluate risks.

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## 2 Operating internationally is one of the most current challenges for CFOs

Sage ERP X3 unifies all national and international locations within one system. You can create reports and analyses with just one tool and simply display highly complex business relationships. Sage ERP X3 allows you to have an overview on your business as a whole as well as locally.

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## 4 Control and manage risks

One of your key tasks is to control - both the process and the figures. Sage ERP X3 offers you the necessary tool to control and manage risks in your company. Alarms and warnings will let you know about the current activities in your company and provide you with an automated, time-saving control tool.

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## The time factor, KPIs faster

For analysis, forecasts and planning, time plays an important role. With Sage ERP X3 you can make current evaluations just as you can calculate past and future time periods and make projections. More decision-makers expect reliable data even quickly.

Sage ERP X3 is able to automatically generate indicators according to the needs of local units, while also satisfying the group's requirements.

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**8**

## Flexibility keeps you ready for new challenges

The modular structure of Sage ERP X3 not only economises your IT budget but gives you the freedom to react quickly in situations such as changing market conditions. With the software you can adapt and optimise your financial system internally and easily bring specialist departments on board with the process.

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**6**

## Many countries, many legal frameworks, one business solution

Sage ERP X3 is available in 60 countries and supports different legislations, including their local reports, allowing you to be compliant with local legal requirements. Sage ERP X3 is also equipped with a variety of languages for international use. Users can use the software in their mother tongue. A multilingual solution increases acceptance on the part of users and can thus reduce resistance.

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**9**

## Cost effective

Sage ERP X3 has a modular design and is highly scalable. This means that you can buy and use only the relevant modules and can optionally expand the number of users. For quick and therefore cost-effective implementation, Sage provides you with global rollout templates, a standardised international implementation method and years of experience implementing finance and ERP solutions.

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## User centricity

Sage ERP X3 is simple to use and easy to learn solution. Sage ERP X3 is role based and provides visual processes, a user portal and dedicated dashboards and KPIs per user for a higher user acceptance.

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## Your solution provider on the same level

As a medium-sized software company ourselves, we understand the requirements of medium-sized businesses and the IT solutions suitable for them. Our solutions are developed by one medium-sized business for another. With you work on the same level and profit from personal customer service from us and our partners and from fast and efficient processes.

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